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INSULATION AND ABATEMENT INDUSTRIES

AUGUST 2018

Message from SWICA President Daniel King Bay Insulation

Acronyms and Ideas



We are all aware of PPE's (Personal Protection Equipment) so while searching for a theme/ purpose for this SWICA term I thought it would be best to find a useful acronym you can remember and use. So retreading PPE's for SWICA stands for PARTICIPATE, PLAN & EXECUTE. Look at the term "Association" defined as 'an organized body of people who have an interest, activity or purpose in common.'

The key is to actually participate and get committee meetings and events on your calendar... that would be good planning to confirm your participation. Then as part of a committee you now have the ability to create, suggest, discuss industry issues and solutions and execute a way forward for SWICA and the industry. Get involved in your industry issues. For several years members ask the SWICA board, what can SWICA do better? Be part of the solution, express your idea's and get involved.

We have a lot of industry issues facing us. SWICA will be fully supporting the Thermal



Mellanie Askew, Coverflex Mfg, awards President's Legacy Award to Petrin's Kenny Freeman at SWICA's 60th Anniversary Gala.

Unexpected, but well chosen, for the years of service Freeman has dedicated to the industry on the SWICA's Board ultimately as President and on the NIA Board as the SWICA representative and ultimately NIA President. Freeman joined past presidents for this special occasion with wife Mary Ann. His children could not attend but sent congratulation via video at the awards presentation.

Freeman, visibly honored and grateful for this recognition expressed his sentiments about the industry "family" that has surrounded him on this journey. He shared how he became involved with the associations and what their purpose had given back to him from this "Great Industry"

(Continues Page 17)

The SWICA Newsletter is published bi-monthly on behalf of the Southwest Insulation Contractors Association
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Houston, TX 77027-3518
(713) 977-0909 Fax (713) 977-1321



President Daniel King
Editor Mellanie Askew
Executive Director Linda Tracey

September 6, 2018
SWICA Golf Tournament
Black Horse - Cypress, TX

January 15, 2019 Cryo Competition - Rilco Mfg.
February 7, 2019 - SWICA EXPO/Bryon Sadler
Craft Competition - Pasadena Convention Center
Pasadena, TX

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A special moment "Congratulations Daniel" slide with Mary Ann & Ron King proudly acknowledging Daniels' following in Ron's footsteps as SWICA President!



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The Conference took a look at the past to secure our future with appreciation to attending past presidents, (l-r) Mike Feehery, Foundation Building Materials-SPI, David Patrick, Apache Industrial, Mellanie Askew, Coverflex Mfg., Paul Brown, Echo Group, Kenny Freeman, Petrin LLC, Byron Sadler, Y.O. Ranch Headquarters, David Gottlich, Petrin LLC and Ron King, NIA Consulatant.



SWICA President Mellanie Askew, Coverflex Mfg. is awarded an appreciation gift by incoming President Daniel King, Bay Insulation

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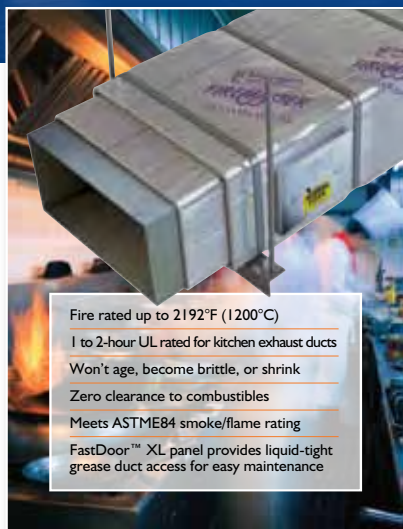


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- UL and ULC listed for 1-hour protection inside rated wood frame construction
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Combat Marine Veterans join SWICA golfers.



1st Place, Feehery, Gottlich, Rose & Adams also Exceptional Drive



2nd Place, Leskitar, Ferrell, Feehery, Rasco



3rd Place, Brown, Low & Lancaster



Vince Darder- Closest to Pin.

FyreWrap Elite 1.5 Duct Insulation



Cross section of applied insulation

FyreWrap Butt Joint installation technique for grease duct enclosures.

- Butt joints - all material seams
- Saves space, materials; simple, effective technique
- Less material - no bulky overlaps
- Thin 3" profile - flat finish surface
- No pins* - reduces equipment and labor (*Except for bottom of horizontal ducts > 24" w)
- Zero clearance to combustible items
- Listed ASTM E2336 system - code compliant



Local Unifrax Contacts:

Mike Klauk - LA, TX 716-816-6235
 Alan Finley - AR, KS, MO, NE, OK, CO 918-640-2469
 Fred Hoffman - South/Central Region 918-810-0051
 Mike Lewis - AZ, CA, NM, NV, UT 714-316-6976
 Michele Wierzbicki - Western Region 801-835-7686



The Conference began with Combat Marine Outdoor presenting our colors and pledge. Steve Rizzo, kept the attendees laughing two days while sharing his motivational skills. Dan Bofinger, NIA president presented the ‘State of the NIA nation’ and Ron King the upcoming rollout of the Thermal Insulators Inspectors Program. Mike Hill gave a Silicate update. You can find the presentation at swicaonline.org.



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The Expo/Craft Committee

Jay Bridgewater Petrin LLC
Expo Chariman

Ron Roth	FBM-SPI
Mike Feehery	FBM-SPI
Mark Rich	FBM-SPI
Daniel King	Bay Insulation
David Patrick	Apache Industrial
Vince Darder	BrandSafway
Ginny Gier	Distribution International
Ian Rogero	Miller Insulation
Roland Linan	Miller Insulatin
John Harvey	Talon Products
Gabe Nath	Owens Corning Foamglas
Bobby Ferrell	Owens Corning Foamglas
Jenny Ferrell	Coastal Plains Insulation
Michael Alcorn	Aspen Aerogel
Jeff Murphy	Distribution International
Dave Francis	Duna USA

Trent Lesikar	Petrin LLC
Sean Grimes	Aspen Aerogel
Matt Ball	JM
Blake Salem	PCI
Adam Whitney	Rockwool Technical Insulation
Paul Brown	Echo Group
Mark Stripling	HB Fuller/Foster

We need Judges: So far, Bobby Ferrell, OC-Foamglas and DJ Page, Lee McSpadden, Bill Brayman

We need a speaker that can contribute a seminar that can earn attendees CEU's

This is a huge undertaking so don't be afraid to volunteer and help out. *Next meeting 3:00 PM September 5, 2018 at Residence Inn Cypress 10456 Huffmeister Road, Cypress, TX 77065 (pre golf tournament).*

WEATHER THE STORM

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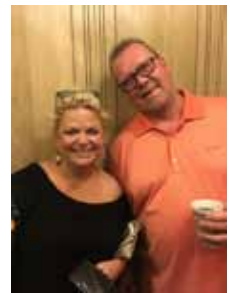


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* See data page for complete details



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Happy 60th SWICA



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ACCESSORIES *

SMC has a new National Sales Director

We would like to announce our new National Sales Director – Mr. Jay First. Jay is a long time player in the industrial insulation market and is anxious to add molded perlite and aerogel products to his repertoire. Jay and Jacob Pena (Houston Plant Manager) attended the SWICA conference and reconnected and met as many new faces as possible.



Please add Jay to your LinkedIn network and contact via the below information:

Jay First, National Sales Director

jfirst@smcindustries.com

Office: 281-860-9950

Cell: 832-792-4678

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Alice & Mike Feehery, FBM-SPI are crowned Auction Central!! Alice completely coordinated and set up the auction for Combat Marine Outdoors fund raiser at the SWICA Conference. Their home was a collection of items, clip boards and products that they drove to Dallas. Not enough however, for Mike not to get out there and be the auctioneer for the evening...Gotta get him a gavel and auctioneer singing lessons!... Not that it mattered as the bidding went over the

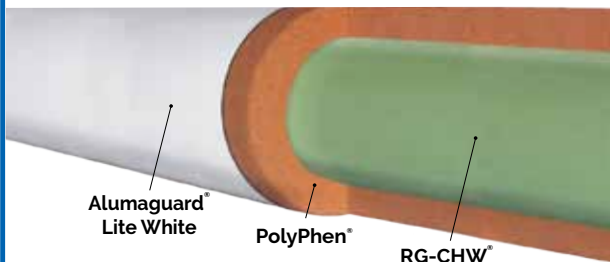
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roof by SWICA attendees supporting our love of our veterans with Combat Marine Outdoors that provide life-changing outdoor adventures to these brave heroes at approximately 50 ranches who actively participate in the program. To date, they have taken over 2000 combat wounded on the adventure of a lifetime with SWICA's support! Thanks attendees for 100% donation to Combat Marine Outdoors!!!

The Optimal Chilled Water System

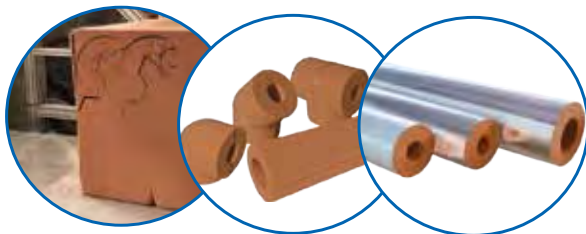


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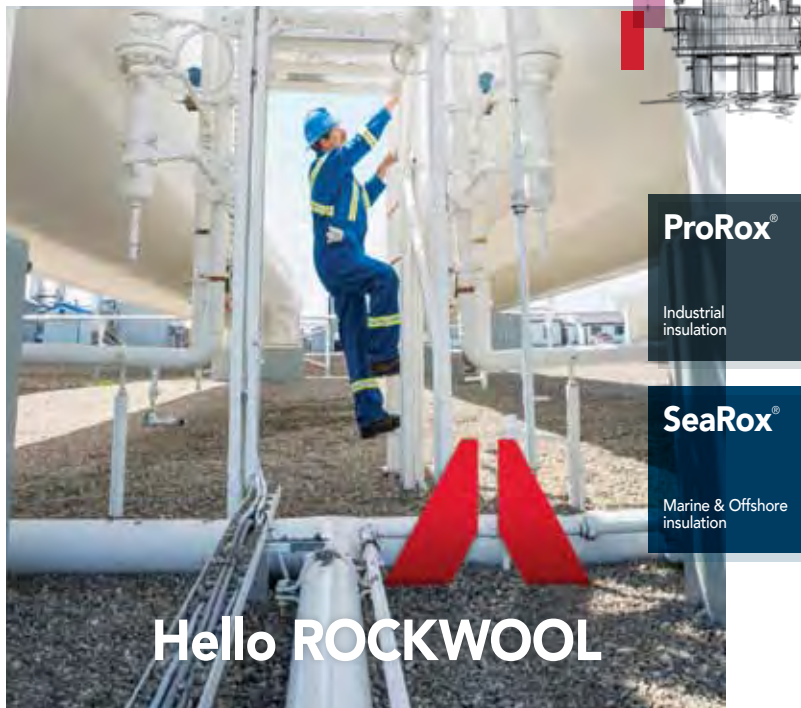
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Welcome Aboard New Distributor Member Rilco Manufacturing

Rilco Manufacturing Company has been among the leaders in the development of a wide variety of pipe supports and components since 1972. Anthony Zagorski, who serves as the current chairman, started the company as a small pipe insulation facility and has been at the forefront of the company's innovation, vast growth, and outstanding success. Kenneth Zagorski, the president and CEO, has adopted this drive for expansion as he continues to inspire innovation and develop creative market strategies. As a family-owned company Kenneth also works along-side his brother Brett Zagorski, the vice president and COO.

The leadership at Rilco Manufacturing has enabled growth through additions, expansions, and-

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Rilco will host our second Byron Sadler SWICA Cryo Competition on Thursday-January 15, 2019 at the Tanner Road location. More to come. Save date to attend.



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by All.
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SWICA to Support Thermal Insulator Inspectors Program with Scholarships for Certification



NIA's Thermal Insulation Inspector Program (TIIP) is being developed as a multilevel course designed for those individuals seeking professional mechanical insulation system inspection certification. The course will serve as a thorough introduction to those seeking knowledge and credentials. It will also offer an opportunity to learn more about the inspection process for mechanical insulation systems in new construction, retrofit, and/or maintenance applications. The need for this program was realized after many discussions with members of industry and the engineering community.

Target audiences for this program include:

- Code officials (commercial or residential market);
- National Association of Corrosion Engineers (NACE) and other educational organizations;
- Engineering and design firms;
- Facility owners and managers;
- General contractors;
- Government (federal, state, and local agencies and facilities);
- Quality control (QC) and quality assurance (QA) firms;
- Mechanical contractors; and
- Mechanical insulation contractors, distributors/fabricators, manufacturers, and others.

Course levels include:

- Core curriculum;
- Commercial/industrial; and
- Cryogenic.

The course will be taught using a combination of in-classroom instructor training and electronic and hands-on learning. The first course is tentatively scheduled for mid-2018 at Lone Star College in Houston.

Ron King will present the course requirements and scholarship criteria set for by SWICA at the SWICA 2019 EXPO/Craft Competition on February 7, 2019 at the Pasadena Convention Center. We feel this will raise the bar for our industry and assure better installations and specification followup with Certified Thermal Insulation Inspectors on the ground at the job site. Stay tuned for more details.



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(Continued from Page 1)

Insulation Inspectors Program in an effort to raise the bar for job site specifications and performance. Our golf tournament is a fund raiser for the organization and Combat Marine Outdoors on September 6th. Even if you don't golf you can plan to participate, get on the committee, volunteer and at least come to the awards dinner. Yes, it's fun and competitive but your industry is represented in full force on these type of days. Contacts and relationships building come from venues like this.

SWICA stands out nationally for our Expo and Craft Competition. Last year we added a cryogenic competition. In 2019 it will be held at Rilco Manufacturing on January 15th. And our Expo and rigid, removable and commercial competitions will be February 7 at the Pasadena

Convention Center. I Chaired the Expo last year and I can tell you it takes a team of many companies to "Execute" this event. The committees are meeting now. Join them and make this happen. Plan to attend but also send your inside folks, sales folks and anyone interfacing with the industry to see how insulation is actually installed. They walk away with a different prospective of their job and industry with hands on experience. This is what you can do for your industry: Participate, Plan and Execute! Remain Calm and Carry on Insulating.

Daniel King

SWICA President

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SWICA Golf Tournament

Thursday, Sept 6, 2018

Returning again to BlackHorse Golf Course with all the fun and competition and SWICA hopes you are putting your teams together. This years raffle benefitting Combat Marine Outdoors is the much coveted Timeberline 850 Pellet Grill by Traeger. Just \$5 and one lucky griller takes it home. We'll also have the Air Canons on both courses and "Pay it forward" with a chance to move up the ball but it will cost you for a good cause. Plan to come out for the awards dinner if you are not a golfer. It's fun to meet and greet and hear all the 'stuff' about the day. Invite someone to play that hasn't been before. Let's expand the tournament and share this great event. See page 27 or register at www.swicaonline.org

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SWICA Golf Tournament Raffle!:

Just \$10 per ticket or 5 tickets for \$40....Bring cash for tents sponsors to compete for ticket sales in support of Combat Marine Outdoors benefitting 100% donation from your participation. You **MUST** be present to win at Awards Dinner at SWICA Golf Tournament September 6, 2018 at Blackhorse Golf Club. Or buy raffle tickets with check made out to "Combat Marine Outdoors"... Join SWICA's support of CMO's mission to provide Dream Hunts and Outdoor Adventures for severely wounded Marines, Soldiers, Airmen, Sailors and Navy Corpsmen. These hunting and fishing excursions play a vital role in the rehabilitation of these American heroes.

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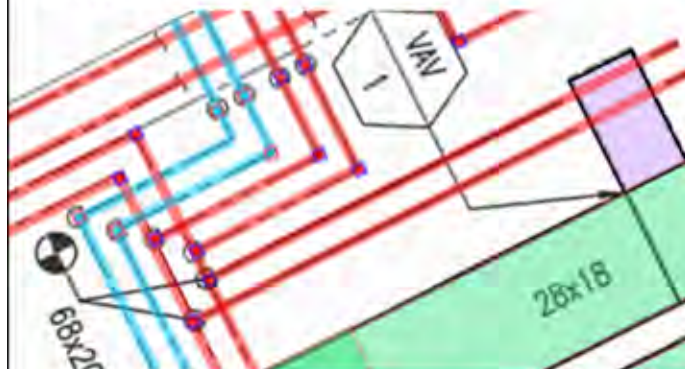
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Golfers...Put your teams together. This is great opportunity to bring a customer, a supplier, bond with a co-worker. The Tent and Reception sponsors have all stepped forward. However we really need hole sponsors so please keep that in mind when you register. Let's get behind the auction and raffle for CMO. Not a golfer? Attend the Awards dinner after golf. Register today!

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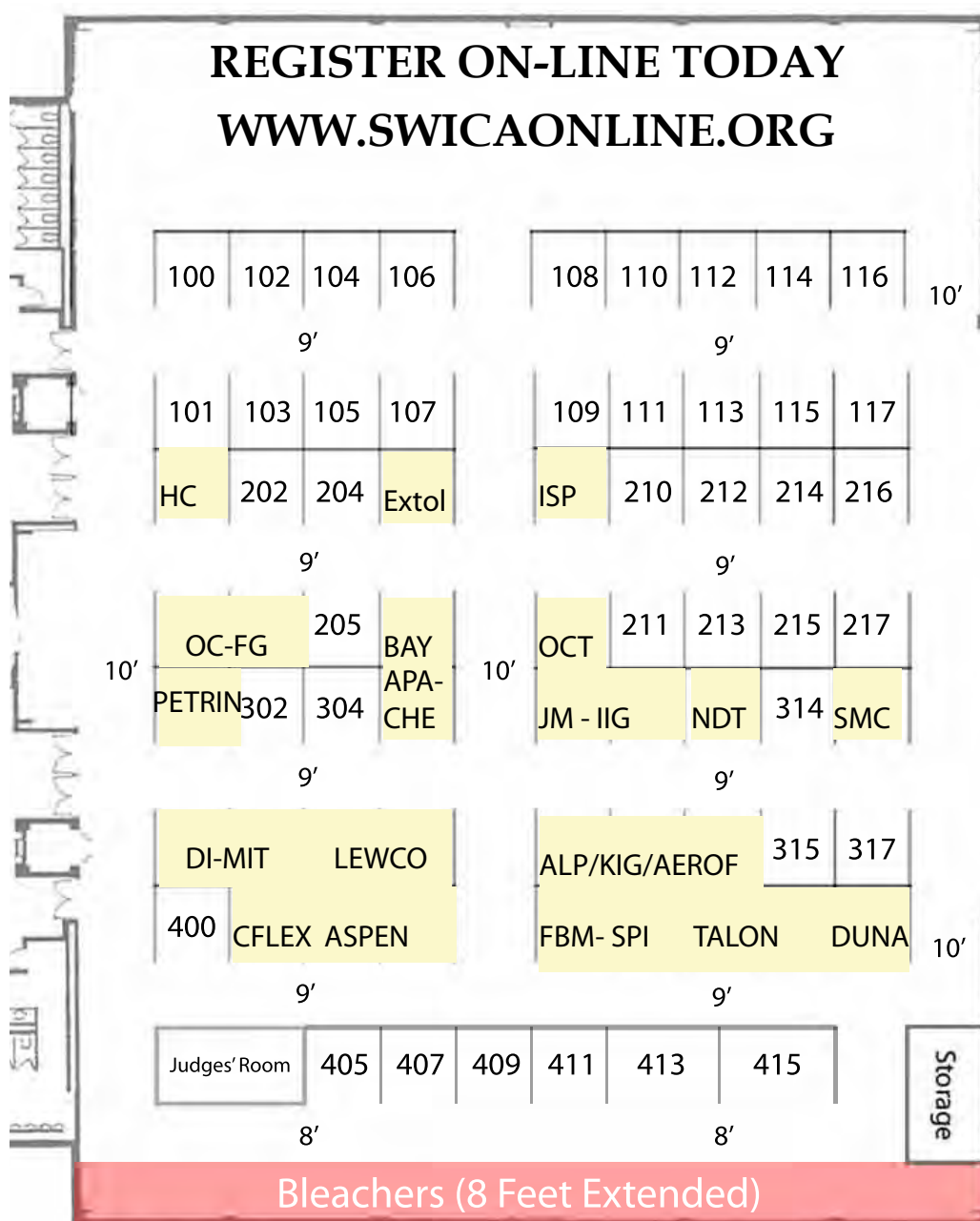
EXHIBIT SPACE REGISTRATION CONTRACT

11:00 AM - 6:00 PM

Thursday, February 7, 2019

Pasadena Convention Center

Pasadena



Johns Manville Releases the First Flexible R-12 Fiberglass Duct Liner

Johns Manville is proud to announce its release of the first ever flexible fiberglass duct liner with an R-12 thermal resistivity rating. This innovative insulation is designed specifically to meet the new code requirements set forth by the IECC in 2015 that mandate the use of R-12 insulation on ducts in unconditioned spaces in climate zones 5-8.

Johns Manville's HVAC Product Manager, Brennan Hall, explained that this new three-inch liner should be highly valuable to contractors working in those climate zones. "Prior to our new Linacoustic RC product, single-layer, flexible R-12 duct liner was not an available option for the market. As a result, contractors have been forced to use two layers of insulation to meet the



R-12 standard. This is costly in terms of materials as well as labor. Our new R-12 duct liner meets the code in just one layer, and offers the same high-quality performance our customers have come to expect from Johns Manville's Linacoustic product line," he said.

Johns Manville's duct liner is known for being easy to work with and fabricate. Their unique flame-attenuated manufacturing technology creates a fiberglass core that can be processed consistently and efficiently on duct fabrication equipment, like a RotoZip machine or a water jet cutter.

(Continues Page 25)

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**Southwest Insulation Contractors Association
2019 Expo
Craft Competition
Professional Development**



February 7, 2019

Pasadena Convention Center
Pasadena, TX
10:00 AM - 6:00 PM
FREE Attendance

One Day - Tells the Story, Shows How and Presents Products and Updates for:

- **Labor Issues**
- **Thermal Insulation Inspectors Program**
- **Cryogenic**
- **Corrosion (CUI)**



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- *Byron Sadler* Craft Competitions for Rigid, Removable and Commercial Insulation on-site performance
- ***Cryogenic Competition at Rilco Mfg. 12700 Tanner Rd. Houston, TX 77041 - January 15, 2019)**
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WATER. REST. SHADE.

OSHA's Campaign to Keep Workers Safe in the Heat

Our Heat Illness Prevention campaign, launched in 2011, educates employers and workers on the dangers of working in the heat. Through training sessions, outreach events, informational sessions, publications, social media messaging and media appearances, millions of workers and employers have learned how to protect workers from heat. Our safety message comes down to three key words: **Water. Rest. Shade.**

Dangers of Working in the Heat

Every year, dozens of workers die and thousands more become ill while working in extreme heat or humid conditions. More than 40 percent of heat-related worker deaths occur in the construc-

tion industry, but workers in every field are susceptible. There are a range of heat illnesses and they can affect anyone, regardless of age or physical condition.

Employer Responsibility to Protect Workers

Under OSHA law, employers are responsible for providing workplaces free of known safety hazards. This includes protecting workers from extreme heat. An employer with workers exposed to high temperatures should establish a complete heat illness prevention program.

- Provide workers with water, rest and shade.



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- Allow new or returning workers to gradually increase workloads and take more frequent breaks as they acclimatize, or build a tolerance for working in the heat.
- Plan for emergencies and train workers on prevention.
- Monitor workers for signs of illness.

Resources

OSHA's *Occupational Exposure to Heat* page explains what employers can do to keep workers safe and what workers need to know - including factors for heat illness, adapting to working in indoor and outdoor heat, protecting workers, recognizing symptoms, and first aid training. The page also includes resources for specific industries and OSHA workplace standards. Also look for heat illness educational and training materials on our Publications page.

(Continued from Page 22)

Additionally, this thermally robust duct liner has a glass-mat surface coated with Permacote®, an acrylic, antimicrobial coating designed to help protect the airstream surface. This coating serves a three-fold purpose. First, it helps create a more durable airstream surface. Second, the coating helps guard against dust or dirt entering the substrate, minimizing the potential for microbial growth. Third, the reinforced coating surface provides superior resistance to incidental water penetration into the fiberglass wool core.

For more information on Linacoustic RC, three-inch duct liner, please visit

<http://www2.jm.com/R12PR>



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Don't Miss out on SWICA Annual Golf Tournament and Combat Marine Outdoors Fund Raiser! September 6th.



Entry Fees- Check-in begins 10:30 AM

- Golf/Range Balls
Lunch/Dinner - \$225/player
- Additional dinners - \$55 each
- Mulligans - \$5 each (one per player)

Golf Fee Includes:

- 11:00 AM · Hamburger cookout at pro shop on patio
- Practice Range Balls 11:00 - 12:30 PM
- Green fee/Cart - **12:30 PM** Shotgun Start
- Golf Goodie Bag
- Libations on course
- Member/Associate goodies
- Golf Awards/Dinner under tent

Dinner @Pro Shop Tent on site

- 5:30 - 8:30** Golf Gossip/Lies/prizes
- A fabulous buffet dinner with all the trimmings,
- sponsored beverages

Invite your spouse, friends or company personnel.

PLUS!!!

- There will be a \$10,000 Hole-in-One opportunity
- Closest to the Pin award
- Straightest Drive award
- Mulligans - \$5 each
- Awards for first, second, third
- Door Prizes
- CMO Raffle

SWICA has designated The Residence Inn Houston Northwest/Cypress, 10456 Huffmeister Road, Houston, TX, 77065 as host hotel: Call direct 1-888-690-5247 or book at Marriott.com Sept 5 & 6th. Expo/Craft Committee Meeting Wednesday, Sept 5 at hotel @ 3:00 PM. Stay to play next day! Hotel 5 miles from course at 12205 Fry Rd.Cypress, TX 77433

As a national industrial insulation contractor, Miller Insulation is equipped to install all types of thermal insulation systems for a wide range of applications. From power generating plants and petro-chemical refineries, to ethanol and food processing plants, we have experience in a vast array of projects.

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ianrogero@millerinsulation.com

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Big Spring, TX 77032

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Southwest Insulation Contractors Association

SWICA Fall GOLF TOURNAMENT

Member/Guest Fund Raiser

Blackhorse Golf Club

Thursday, SEPTEMBER 6, 2018



TOURNAMENT REGISTRATION

Support your industry by supporting your association's events. Please indicate your willingness to provide sponsorship for:

Hole Sponsor @\$300

(27 available)

Reception/Dinner @\$500 at

Beer Sponsor (4 available)

Drink Station Sponsor @\$500 per Station

(10 available)

Hole-In-One, Closest TP, Straightest Drive Sponsor

(6) \$350.00

Please check/Total

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TOTAL:

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Each hole sponsor will have a custom-made sign on a wire stake at the tee-box indicating company sponsorship. Hole-in-One sponsor sign will be a large \$10,000 SWICA check with sponsor's name as memo. Drink carts stations will be popular with sponsor signs and contestant decor. All sponsors will be recognized and be on a sign at the awards and dinner. Please feel free to sponsor several categories.

SWICA MEMBER/GUEST TOURNAMENT ENTRY BLANK

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First
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Sponsorship (above) \$ _____

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_____ Golf/Dinner @\$225 \$ _____

Second
Golfer _____ HC: _____

_____ Additional Dinner @\$55 \$ _____

Company _____

TOTAL AMOUNT \$ _____

Third
Golfer _____ HC: _____

☐ Bill my SWICA account _____
COMPANY NAME

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Company _____

☐ Check Enclosed. E-mail _____

Please mail completed form accompanied by check or
payment data to:

Fourth
Golfer _____ HC: _____

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¹ASJ Max jacket does not support mold growth when tested in accordance with ASTM C 1338.
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